

Message Text

UNCLASSIFIED

PAGE 01 STATE 112666
ORIGIN EB-08

INFO OCT-01 EA-12 ISO-00 COME-00 ICA-20 /041 R

DRAFTED BY EB/OCA/CD:EMSACCHET;COM/OED/BED/ITA:SHAYS:JMN
APPROVED BY EB/OCA:ALZUCCA
COM/OED/ITA:JAMILLER
COM/OED/ITA:GCLAUSEN
COM/OED/ITA:MFREEMAN
EB/OCA/CD:EMSACCHET
EB/EX:FWILSON
EA/J:HCOCHRAN (INFO)

-----010546 040402Z /21

R 031903Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO

UNCLAS STATE 112666

INFORM CONSULS

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FOREIGN BUYER PROGRAM (FBP): FSO/FSL PER DIEM
AND RELATED TRAVEL

REF: (A) TOKYO 05169, (B) STATE 43872, (C) CA A-5757 DATED
NOV. 30, 1976

1. STATE (EB) AND COMMERCE (FBP) HAVE REVIEWED POST'S
PROPOSAL (REFTEL A) FOR MORE FLEXIBLE APPLICATION OF PER
DIEM FUNDS FOR FSO/FSL ESCORT TRAVEL IN CONNECTION WITH NON-
FBP SHOWS. REGRET THAT NEITHER STATE NOR COMMERCE HAVE
FUNDS AVAILABLE WITH WHICH TO FUND PER DIEM OF ESCORT
OFFICER TRAVEL IN CONNECTION WITH NON-FBP SHOWS.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 112666

2. POST SHOULD BE AWARE THAT COMMERCE MUST NOW IMPOSE A
COST RECOVERY USER FEE OF 3,000 DOLLARS ON SHOW SPONSORS/
PRODUCERS WHO ARE REPEAT PARTICIPANTS IN FBP. IN VIEW OF
REQUIREMENT TO LEVY THIS CHARGE, COMMERCE (FBP) BELIEVES IT
WOULD BE INAPPROPRIATE TO USE LIMITED FUNDS FOR PER DIEM IN
SUPPORT OF NON-FBP SHOWS WHERE NO USER FEE HAS BEEN PAID.

GENERAL POLICY IN STATE (EB) IS CONSISTENT WITH THAT OF COMMERCE IN THAT FUNDS ARE NOT AVAILABLE FOR FSO/FSL ESCORT OFFICER PER DIEM IN CONNECTION WITH NON-FBP SHOWS.

3. STATE AND COMMERCE WISH TO COMMEND POST FOR EXCELLENT EFFORTS IN PROMOTING JAPANESE BUSINESS VISITORS TO THE U.S. HOWEVER, APPLICATION OF COST RECOVERY USER FEE TO FBP PARTICIPANTS AND LIMITED RESOURCES IN BOTH STATE AND COMMERCE FOR PER DIEM IN CONNECTION WITH SUCH SHOWS REQUIRE APPLICATION OF STRICT CRITERIA BY POST IN PROMOTING FBP-DESIGNATED SHOWS AND IN RECOMMENDING PER DIEM FOR FSO/FSL ESCORT OFFICERS IN CONNECTION THEREWITH.

4. POST DOES NOT INDICATE PARA 1 REFTEL A WHICH FBP AND NON-FBP SHOWS WERE USED IN DETERMINING THE COMPARATIVE DOLLAR RESULTS. HOWEVER IN SELECTION OF FBP SHOWS, COMMERCE APPLIES STRICT CRITERIA, MOST IMPORTANT AMONG WHICH IS THAT SHOW MUST HAVE THE WIDEST POSSIBLE PRODUCT MARKET-ABILITY WORLDWIDE, IN BOTH DEVELOPED AND EMERGING NATIONS. ALSO, IN VIEW OF THE LARGE NUMBER OF SHOWS EXCLUDED FROM FBP PROGRAM, REFLECTING STRICT SELECTION CRITERIA, COMMERCE CANNOT ASSURE ADEQUATE ASSISTANCE TO FOREIGN VISITORS TRAVELLING TO NON-DESIGNATED SHOWS. SUCH VISITORS RUN RISK OF DISAPPOINTMENT SINCE MORE MAY BE EXPECTED IN WAY OF ASSISTANCE THAN CAN BE DELIVERED BY COMMERCE ON BASIS OF LIMITED FBP RESOURCES. VANCE
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 112666

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE112666
Document Source: CORE
Document Unique ID: 00
Drafter: EMSACCHET;COM/OED/BED/ITA:SHAYS:JMN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780189-0918
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780596/aaaadeff.tel
Line Count: 94
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8e2523a5-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 TOKYO 5169, 78 STATE 43872
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2801486
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM (FBP): FSO/FSL PER DIEM AND RELATED TRAVEL
TAGS: BEXP, JA
To: TOKYO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/8e2523a5-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014